Pope and Meads Limited Standard Terms and Conditions

Application and entire agreement

- 1. These Terms and Conditions will apply to the purchase of the goods detailed in our quotation or other documentation (Goods) by the buyer (you) from Pope and Meads Limited a company registered in England and Wales under number 00520848 whose registered office is at Eden Laboratory, Broadmead Road, Stewartby, Bedfordshire. MK43 9ND (we or us).
- 2. These Terms and Conditions will be deemed to have been accepted by you when you accept them explicitly or by course of action or you accept a quotation or from the date of any delivery of the Goods (whichever happens earlier) and together with the quote and any specifications provided by us will constitute the entire agreement between us and you.
- 3. These Terms and Conditions, any quotation and any specification provided by us (together, the Contract) apply to the purchase and sale of any Goods between us and you to the exclusion of any other terms that you try to impose or incorporate, or which are implied by trade, custom, practice or course of dealing.
- 4. In the event of an inconsistency in the Contract the specifications shall prevail. If the inconsistency is between the quotation and these Terms and Conditions, the quotation shall prevail.

nterpretation

- 5. A "business day" means any day other than a Saturday, Sunday or bank holiday in England and Wales.
- 6. The headings in these Terms and Conditions are for convenience only and will not affect their interpretation.
- 7. Words imparting the singular number include the plural and vice-versa.

Goods

- 8. The description of the Goods is set out in our quotation and specification or other documentation provided by us. In accepting a quotation you acknowledge that you have not relied upon any statement, promise or other representations about the Goods by us. Descriptions of the Goods set out in our sales documentation are intended as a guide only.
- 9. We reserve the right to supply quantities to +/- 5% of those stated in the Contract where the exact number of units is not critical.
- 10. The sale of Goods under the Contract does not entitle you to any technical know-how or information relating to the process or method of manufacture of the Goods unless otherwise agreed in writing.

Price

- 11. The price (Price) of the Goods is set out in our quotation, framework agreement or other documentation current at the date of your order or such other price as we may agree in writing to vary it.
- 12. If the cost of the Goods to us increases due to any factor beyond our control including, but not limited to, material costs, labour costs, alteration of exchange rates or duties, or changes to delivery rates, we can increase the Price prior to delivery.
- 13. Any increase in the Price under the clause above will only take place after we have told you about it.
- 14. You may be entitled to discounts. Any and all discounts will be at our discretion and will be stated on the quotation, framework agreement or other documentation.
- 15. The Price is inclusive of fees for packaging. Delivery terms are Ex Works as detailed in the Incoterms 2010.
- 16. The Price is exclusive of any applicable VAT and other taxes or levies which are imposed or charged by any competent authority.

Cancellation and alteration

- 17. A quotation including any non-standard price negotiated in accordance with the clause on Price (above) is valid for a period of 60 days only from the date shown in it unless expressly withdrawn by us at an earlier time.
- 18. We can cancel the order for any reason prior to your acceptance (or rejection) of the quotation.

Payment

- 19. We will invoice you for the Price either:
 - a. on or at any time after delivery of the Goods; or
 - b. where the Goods are to be collected by you or where you wrongfully do not take delivery of the Goods, at any time after we have notified you that the Goods are ready for collection or we have tried to deliver them.
- 20. You must pay the Price within 30 days of the date of our invoice or otherwise according to any credit terms agreed between us.
- 21. You must make payment even if delivery has not have taken place and / or that the title in the Goods has not passed to you.
- 22. If you do not pay within the period set out above, we will suspend any further deliveries to you and without limiting any of our other rights or remedies for statutory interest, charge you interest at the rate of 5% per annum above the base rate of the Bank of England from time to time on the amount outstanding until you pay in full.
- 23. Time for payment will be of the essence of the Contract between us and you.
- 24. All payments must be made in British Pounds unless otherwise agreed in writing between us.
- 25. Both parties must pay all amounts due under these Terms and Conditions in full without any deduction or withholding except as required by law and neither party is entitled to assert any credit, set-off or counterclaim against the other in order to justify withholding payment of any such amount in whole or in part.

Delivery

- 26. We will arrange at your cost for the delivery of the Goods to the address specified in the Contract, or your order or to another location we agree in writing.
- 27. If you do not specify a delivery address or if we both agree, you must collect the Goods from our premises.
- 28. Subject to the specific terms of any special delivery service, delivery can take place at any time of the day and must be accepted at any time between 8 am to 8 pm.
- 29. If you do not take delivery of the Goods we may, at our discretion and without prejudice to any other rights:
 - a. store or arrange for the storage of the Goods and will charge you for all associated costs and expenses including, but not limited to, transportation, storage and insurance; and / or
 - b. make arrangements for the redelivery of the Goods and will charge you for the costs of such redelivery; and/or
 - c. after 10 business days, resell or otherwise dispose of part or all of the Goods and charge you for any shortfall below the price of the Goods.
- 30. If redelivery is not possible as set out above, you must collect the Goods from our premises and will be notified of this. We can charge you for all associated costs including, but not limited to, storage and insurance.
- 31. Any dates quoted for delivery are approximate only, and the time of delivery is not of the essence. We will not be liable for any delay in delivery of the Goods that is caused by a circumstance beyond our control or your failure to provide us with adequate delivery instructions or any other instructions that are relevant to the supply of the Goods.
- 32. We can deliver the Goods by instalments, which will be invoiced and paid for separately. Each instalment is a separate contract. Any delay in delivery or defect in an instalment will not entitle you to cancel any other instalment.

Inspection and acceptance of Goods

- 33. You must inspect the Goods on delivery or collection.
- 34. If you identify any damages or shortages, you must inform us in writing within 7 days of delivery, providing details.
- 35. Other than by agreement, we will only accept returned Goods if we are satisfied that those Goods are defective and if required, have carried out an inspection.
- 36. Subject to your compliance with this clause and/or our agreement, you may return the Goods and we will, as appropriate, repair, or replace, or refund the Goods or part of them.
- 37. We will be under no liability or further obligation in relation to the Goods if:
 - a. if you fail to provide notice as set above; and/or
 - b. you make any further use of such Goods after giving notice under the clause above relating to damages and shortages; and/or
 - c. the defect arises because you did not follow our oral or written instructions about the storage, commissioning, installation, use and maintenance of the Goods;
 - d. the defect arises from normal wear and tear of the Goods; and/or
 - e. the defect arises from misuse or alteration of the Goods, negligence, wilful damage, inappropriate storage or any other act by you, your employees or agents or any third parties.
- 38. You bear the risk and cost of returning the Goods.
- 39. Acceptance of the Goods will be deemed to be upon inspection of them by you and in any event within 7 days after delivery.

Risk and title

- 40. The risk in the Goods will pass to you on completion of delivery or collection.
- 41. Title to the Goods will not pass to you until we have received payment in full (in cash or cleared funds) for: (a) the Goods and/or (b) any other goods or services that we have supplied to you in respect of which payment has become due.
- 42. Until title to the Goods has passed to you, you must (a) hold the Goods on a fiduciary basis as our bailee; and/or (b) store the Goods separately and not remove, deface or obscure any identifying mark or packaging on or relating to the Goods; and/or (c) keep the Goods in satisfactory condition and keep them insured against all risks for their full price from the date of delivery.
- 43. As long as the Goods have not been resold, or irreversibly incorporated into another product, and without limiting any other right or remedy we may have, we can at any time ask you to deliver up the Goods and, if you fail to do so promptly, enter any of your premises or of any third party where the Goods are stored in order to recover them.

Termination

- 44. We can terminate the sale of Goods under the Contract where:
 - a. you commit a material breach of your obligations under these Terms and Conditions;
 - b. you are or become or, in our reasonable opinion, are about to become the subject of a bankruptcy order or take advantage of any other statutory provision for the relief of insolvent debtors;
 - c. you enter into a voluntary arrangement under Part 1 of the Insolvency Act 1986, or any other scheme or arrangement is made with your creditors; or
 - d. you convene any meeting of your creditors, enter into voluntary or compulsory liquidation, have a receiver, manager, administrator or administrative receiver appointed in respect of your assets or undertakings or any part thereof, any documents are filed with the court for the appointment of an administrator, notice of intention to appoint an administrator is given by you or any of your directors or by a qualifying floating charge holder (as defined in para. 14 of Schedule B1 of the Insolvency Act 1986), a resolution is passed or petition presented to any court for the winding up of your affairs or for the granting of an administration order, or any proceedings are commenced relating to your insolvency or possible insolvency.

Limitation of liability

- 45. Our liability under the Contract, and in breach of statutory duty, and in tort, misrepresentation or otherwise will be limited to this clause.
- 46. Subject to the clauses above on **Inspection and Acceptance** and **Risk and Title**, all warranties, conditions or other terms implied by statute or common law (save for those implied by Section 12 of the Sale of Goods Act 1979) are excluded to the fullest extent permitted by law.
- 47. If we do not deliver the Goods or make them available for collection, our liability is limited, subject to the clause below, to the costs and expenses incurred by you in obtaining replacement goods of similar description and quality in the cheapest market available, less the price of the Goods.
- 48. Our total liability will not, in any circumstances, exceed the total amount of the Price payable by you.
- 49. We will not be liable (whether caused by our employees, agents or otherwise) in connection with the Goods, for:
 - a. any indirect, special or consequential loss, damage, costs, or expenses; and/or
 - b. any loss of profits; loss of anticipated profits; loss of business; loss of data; loss of reputation or goodwill; business interruption; or, other third party claims; and/or
 - c. any failure to perform any of our obligations if such delay or failure is due to any cause beyond our reasonable control; and/or
 - d. any losses caused directly or indirectly by any failure or breach by you in relation to your obligations; and/or
 - e. any loss relating to the choice of the Goods and how they will meet your purpose or the use by you of the Goods supplied.
- 50. The exclusions of liability contained within this clause will not exclude or limit our liability for death or personal injury caused by our negligence; or for any matter for which it would be illegal for us to exclude or limit our liability; and for fraud or fraudulent misrepresentation.

Communications

- 51. All notices under these Terms and Conditions must be in writing and signed by, or on behalf of, the party giving notice (or a duly authorised officer of that party).
- 52. Notices will be deemed to have been duly given:
 - a. when delivered, if delivered by courier or other messenger (including registered mail) during the normal business hours of the recipient;
 - b. when sent, if transmitted by fax or email and a successful transmission report or return receipt is generated or if a reply is received;
 - c. on the fifth business day following mailing, if mailed by national ordinary mail; or
 - d. on the tenth business day following mailing, if mailed by airmail.
- 53. All notices under these Terms and Conditions must be addressed to the most recent address, email address or fax number notified to the other party.

Circumstances beyond the control of either party

54. Neither party shall be liable for any failure or delay in performing their obligations where such failure or delay results from any cause that is beyond the reasonable control of that party. Such causes include, but are not limited to: power failure, internet service provider failure, industrial action, civil unrest, fire, flood, storms, earthquakes, acts of terrorism, acts of war, governmental action or any other event that is beyond the control of the party in question.

No Waiver

55. No waiver by us of any breach of these Terms and Conditions by you shall be considered as a waiver of any subsequent breach of the same or any other provision. **Severance**

56. If one or more of these Terms and Conditions is found to be unlawful, invalid or otherwise unenforceable, that / those provisions shall be deemed severed from the remainder of these Terms and Conditions (which will remain valid and enforceable).

Law and jurisdiction

57. This Agreement shall be governed by and interpreted according to the law of England and Wales and all disputes arising under the Agreement (including non-contractual disputes or claims) shall be subject to the exclusive jurisdiction of the English and Welsh courts.